



Energy Storage Systems Summit

Event Launch - Transcript

Dr. Alper Terciyanlı - CEO, Partner EGS





ENERGY STORAGE SYSTEMS SUMMIT

8 JUNE 2023

WHO ARE WE?

The Energy Digitalization Association (EDİDER) was launched on January 9, 2020, as a leading high-tech think tank in Türkiye's energy sector that brings together all stakeholders establishes common platforms and supports decision-makers in determining a strategy for Türkiye to be a pioneer and competitive in the rapidly developing digital technologies in the field of energy.

With the contributions of its prominent members operating in the energy, technology, and communication in Türkiye, EDİDER has contributed to developing this field by raising awareness of the importance of digitalization in energy transformation by producing various organizations, workshops, and content in the last three years.

Energy Storage Systems Summit

Energy Storage in the Perspective of Local and Global Markets, Emerging Technologies & New Business Models

8 June 2023 / Sakıp Sabancı Museum The Seed - İstanbul

PROGRAM

13:30 - 13:40 Opening Remarks - Chen Le, Director, Huawei Digital Power, Europe

13:40 - 14:00 Event Launch - Dr. Alper Terciyanlı, CEO, Partner EGS

14:00 - 15:20 **Panel 1:** The Present & Future of Energy Storage Systems

Moderator:

Elif Düşmez Tek, Partner, Deloitte Türkiye & President, EDİDER

Panelists:

İbrahim Erden, CEO, Renecore Energy

Hakan Yıldırım, CEO, Sanko Enerji

Arkın Akbay, CEO, Polat Enerji

Enis Amasyalı, CEO, Borusan EnBW

15:30 - 16:50 **Panel 2:** New Business Models & The Role of Energy Storage in the Transition to Clean Energy

Moderator:

Dr. Alper Terciyanlı, Vice President, EDİDER

Panelistler:

Murat Kirazlı, President, ETD

Erinç Kısa, Vice President, TÜREB

Cem Aşık, President, EÜD

Kutay Kaleli, President, GÜNDER

Prof. Dr. Kâmil Çağatay Bayındır, President, EDSİS

16:50 - 17:00 Closing Remarks - Zhao Guanliang, GM, Huawei Digital Power Türkiye



EVENT LAUNCH DR. ALPER TERCİYANLI - CEO, PARTNER EGS

—
4

Hello everyone. Of course, such events usually have a boring thanking part at the beginning. I would like to apologize for leaving this part to me and I would like to complete this part with your permission. Of course, this event is the result of 75 days of work and there are many names and friends who deserve thanks. Therefore, you can be sure that I will be doing this part with a little bit of pleasure. First of all, of course, our sponsors Huawei and Partner EGS strategic partners EDİDER and HBR Turkey, who have made great efforts in the realization of this event, and our dear valuable associations that have really contributed a great deal to the shaping of the event from the first day. I would like to thank our EDSİS, ETD, EÜD, GÜNDER and TÜREB associations, their Presidents and Secretary Generals, our esteemed panelists who will share very valuable information with us today, and all our viewers who are watching us online today both in the hall and on the screen. I would also like to start by thanking Huawei Turkey and Europe top management for their support from the first day and for being with us today.

It is possible to address the issue of energy storage systems from many angles, but we will be sharing and discussing these with our esteemed speakers in our two panels today. Therefore, I would like to skip the introductory chapter without going into these parts too much. Recently, our regulatory bodies and related organizations have made regulations in some areas, and in the debate on whether regulation is ahead or behind innovation, we have seen that regulation is ahead of innovation and the market in some areas in Turkey, especially in areas such as electric vehicle charging infrastructure and energy storage systems.

This made us extremely happy. Sometimes we are surprised; we are surprised from time to time. But we alternate between such surprise and happiness. The legal regulations on energy storage have created excitement in the sector, perhaps in a way that we have not witnessed in the country recently or that we have rarely encountered. The doyens of our industry generally likened this to November 1st, 2007, and this led to this: This mobility and this excitement, in fact, in a market that was perhaps at ground zero, a company was in a hurry to prepare for that day in quotation marks by evaluating the possible opportunities that would soon emerge from different fronts. We are, of course, acting precisely in the framework I just mentioned. But of course, there is also a side to this. All significant transformations carry problems and risks as well as opportunities. And in fact, this is precisely what is happening right now when we look at energy storage. We know and see that there is an opportunity in front of us. We look at how the world is going in this direction, but we also have some problems structurally, in terms of the country, and perhaps sectorally. In fact, at this point, we are very aware of the need to share as a sector and be a part of this transformation to solve technical, administrative, and perhaps economic problems and realize these opportunities that we see as possible today.

I'm sure that's precisely why we're here today. We are all together. Dear participants, we have two panels today, and we have nine precious speakers; in our first panel, we will be evaluating energy storage systems from different perspectives in these two panels, where our EDİDER General President, Mrs. Elif Düşmez Tek, will take part in the second panel as a facilitator. We will evaluate and discuss the present and future of energy storage systems in Turkey and the world, new business models, and the barriers and perhaps opportunities in front of these business models, both technologically and in market conditions and market framework. We are in a rapid energy transformation process that integrating renewable energy and widespread electrification. We are at the beginning of this transformation in energy storage systems. We are very aware that we can only take the proper steps for the healthy growth of this sector by discussing and sharing. For this very reason, I hope that today, all of us in this hall and our viewers on the screen will learn and share a lot from each other. And when we leave this hall today, we will all leave with a new idea, horizon, and knowledge. And I hope that we will have a pleasant and productive event together today, both in this hall and on our sites on the screen. I would like to thank you all very, very much again for your participation, sir. Please forgive us if we misspoke. Thank you very much.



Unleash Your Potential!

Contact Information



- +90 312 256 00 86
- info@edider.org
- İnönü Mah.1748.Sok.No.1
Yenimahalle / Ankara